

Case Study Knowall.co.uk Ltd

The NetPilot VPN solution from is proving extremely profitable for networking resellers such as Knowall.

Knowall has hit the ground running by supplying and installing NetPilot with ADSL to provide several multi-site and remote access Virtual Private Network solutions for a broad customer base.

End-users are experiencing the dual benefits of better performance at lower cost while Knowall generates revenue in three key ways – by selling the NetPilot units at a competitive margin, by charging for installation and by signing up the majority of their customers for a monthly maintenance and technical support fee.



NetPilot
Internet Security

